

# West Africa General-Purpose Optical Cable Manufacturer Direct Sales



## Overview

Discover tailored solutions for your fiber infrastructure needs. From consulting to supplying top-quality accessories, we're your trusted partner in Africa.

## Key Takeaways

Key West African optical cable manufacturers offering direct sales include Coleman Wires and Cables, YOA Cables, LX Cable, and NiaFiber, all providing high-quality fiber optic solutions for telecom, industrial, and infrastructure projects. Leading Manufacturers<sup>1</sup>. Coleman Wires and Cables (Nigeria) Coleman is Sub-Saharan Africa's largest cable manufacturer and the first to commission a fibre optic cable plant in West Africa, located in Arepo, Ogun State.

They produce a wide range of high-voltage, low-voltage, and fiber optic cables for telecom, power, and industrial applications. The factory supports direct sales and bulk procurement, leveraging the African Continental Free Trade Area (AfCFTA) for regional distribution. Coleman emphasizes quality, reliability, and local innovation, with a production capacity of 8,000 metric tons of copper and 4,000 metric tons of aluminum annually.

2.

YO



A Cables (Africa-wide) YOA Cable is recognized as Africa's largest optical fibre cable manufacturer. They specialize in general-purpose optical fiber cables and have developed Fast Fusion Technology (FFT) to simplify installation, reduce damage, and minimize the need for specialized equipment.

YO

A offers direct sales and customer support for infrastructure and telecom projects across the continent. 3.

### **LX Cable L**

X Cable provides bulk fiber optic cables and overhead cables for African infrastructure projects. They offer a one-stop procurement service called BOMFLEX, which simplifies project-based procurement, reduces costs by up to 30%, and supports low minimum order quantities.

L

X Cable caters to telecom contractors, distributors, and industrial integrators, making direct sales accessible for both large and small projects. 4.

### **Nia**

#### **Fiber Nia**

Fiber manufactures a variety of fiber optic cables, including ADSS, duct, air-blown micro, FTTH indoor/outdoor, and glass yarn armored cables. They focus on high-capacity, reliable data transmission and provide customized solutions for direct sales to businesses and telecom operators. Their products are designed for both aerial and underground installations, suitable for diverse West African environments.

### **Considerations for Direct Procurement**

Product Range: Ensure the manufacturer offers the specific type of optical cable required (e.g., ADSS, FTTH, armored). Lead Time & MOQ: LX Cable and Coleman provide flexible procurement options with low minimum order quantities and fast delivery. Installation Support: YOA's FFT and NiaFiber's flexible designs reduce installation complexity.

Regional Distribution: Coleman and YOA have strong West African presence, facilitating logistics and compliance with local regulations. These manufacturers provide reliable direct sales channels for general-purpose optical cables, supporting telecom, industrial, and infrastructure projects across West Africa.

## Article Content

Fibre Optic Cables Manufacturer | High-Capacity, Low

Fibre optic cable solutions for telecom and data infrastructure. Our plants offer large capacities with lower lead time, thanks to our latest-generation equipment and

NiaFiber

Discover tailored solutions for your fiber infrastructure needs. From consulting to supplying top-quality accessories, we're your trusted partner in Africa. Unleash

NiaFiber

Our marketing, sales, and research teams provide forward-looking, innovative products and solutions in Telecommunications. We provide reliable, cost effective optical solutions to enable our customers to

Western Africa

This report provides a comprehensive view of the optical fiber, bundle and cable industry in Western Africa, tracking demand, supply, and trade flows across the regional value chain.

COLEMAN Wire & Cable

Recognized as the largest cable manufacturer in Sub-Saharan Africa, Coleman Wires and Cables delivers high-quality, locally produced electrical solutions trusted across industries, infrastructure

optical fiber supplier

As a leading optical fiber cable manufacturer, LX boasts extensive production and export experience across the African continent. We specialize in serving infrastructure projects, telecom contractors,

EComms Africa Cable Distributors for Sub-Saharan Africa

From the factory floor to the server rack, we supply the high-performance cable infrastructure that drives manufacturing, construction, and technology across

List of Optical Wholesalers in Western Africa

Download the list of Optical Wholesalers in Western Africa. Smartsrapers provides an accurate directory and the latest data on the number of Optical Wholesalers in Western Africa

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America's Business Directory for Over 20 Years | Manta

As the industry-leading business directory for over 20 years, Manta has been connecting people to local and small businesses located in their neighborhoods. Use Manta's business search directory to find

Africa's largest optical fibre cable manufacturing facility is set to ...

DURBAN, South Africa, March 31, 2025 /PRNewswire/ -- Recently, Yangtze Optics Africa Cable (Pty) Ltd (YOA Cable) solidified its position as the largest optical fibre manufacturer in Africa

Best 10 Fiber Optic Cable Manufacturers & Suppliers in

This post lists 10 leading 1fiber optic cable manufacturers and suppliers in South Africa. Take a look at their list and obtain detailed information

Optical cable

Find your optical cable easily amongst the 462 products from the leading brands (BANNER, LEMO, Smiths Interconnect, ...) on DirectIndustry, the industry specialist for your professional purchases.

Vacker Africa -Optical Fiber Cable Supplier in African countries

Optical Fiber Cable is the revolutionary wire system that has changed the way of transmission of data and information from one location to another. Our company Vacker Africa is one of the top suppliers

109 Fiber Optic Cable Manufacturers in 2026

This section provides an overview for fiber optic cables as well as their applications and principles. Also, please take a look at the list of 109 fiber optic cable manufacturers and their company rankings.

#### Related Video Reference

This video was associated with the source search result. Verify technical details against current product documentation and project requirements.

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This document is for preliminary research. Verify specifications against current standards, product documentation and project requirements.

